



## Balancing Precision with Agility: Rojan Investments Adapts for Growth

### THE CHALLENGE: MANAGING EFFICIENCY & ACCURACY ACROSS DIVERSE OPERATIONS

Rojan Investments is a family-run business owning and developing commercial real estate across the state of Delaware. The firm's accounting and property management is handled by a single team member.

Their outdated business software required huge amounts of time to calculate lease adjustments, CAM charges and tenant-prepaid items—and the reporting was insufficient to support the company's growth.

Managing more than three-quarters of a million SF of commercial rental space for national and local businesses, Rojan supports retail and service tenants from restaurants to clothing, grocery and liquor stores to pharmacies, gyms, spas, healthcare and even auto repair.

The growing difficulty to handle new data, documents and developments for so many properties, tenants and investments created challenges in compiling and communicating accurate, relevant and timely information both internally and externally.

### ABOUT ROJAN INVESTMENTS

#### COMPANY:

Rojan Investments LLC (Delaware)

#### MARKETS:

Commercial real estate development, operation and property management statewide

#### REALPAGE SOLUTION(S):

RealPage® Commercial Property Management and RealPage Accounting Suite

#### FEATURED PROPERTY(IES):

780,000 SF of retail, service and office rental space

“RealPage Accounting and Commercial Property Management provide all the information you need in one place, and the accuracy this complete solution provides at all times is uncanny to any other software I have seen. RealPage is constantly keeping up with technology and making all the necessary changes to make their software the best for the commercial real estate property management world.”

– Felecia Kennedy, Management Assistant

## THE SOLUTION: STREAMLINED, INTEGRATED DATA WITH COMMERCIAL PROPERTY MANAGEMENT & ACCOUNTING

To meet their increasingly complex operational needs, Rojan required a comprehensive software solution specifically suited to commercial real estate operations, including:

- System integration for accurate financial and property management reports
- Responsive, precise calculations of tenant and CAM charges
- Notifications of tenant rent or lease adjustments
- Secure storage and easy access for all lease and tenant documents
- Ease of use and streamlined updates to reflect new data
- Simple, seamless reporting for visibility into property centers for individual owners

RealPage Commercial Property Management and RealPage Accounting Suite provided Rojan Investments with everything they wanted and more.

Implementation across their tenant leases, ledgers and accounting was easy, smooth and painless. Training for the integrated platform gave the Rojan team the knowledge and guidance to apply new procedures and tools for collecting data, automating administrative tasks and producing owner information.

## THE HIGHLIGHTS

- Simplifies and reduces annual and quarterly CAM billing processing from > 1 month to 1 week, even with more properties
- Completes 100% accurate bank reconciliations within minutes
- Easily delivers updates and periodic emails to owners with specific financial reports
- Consolidates and organizes leases, amendments, extensions and insurance

## THE RESULTS: RESPONSIVE REPORTING FOR PRECISE, TIMELY COMMUNICATION

RealPage Commercial Property Management and RealPage Accounting Suite were perfectly customized to fit all of Rojan Investments' needs in one comprehensive solution.

Seamless integration of banking, billing and accounting data with operational information has simplified the processes to accurately maintain, change and report up-to-date numbers for financial and property management activity.

Simplified CAM billing for tenants in the Commercial Property Management Suite provides configurable expense pools to fit each tenant lease, supports CAPS calculations and adjustments on the fly, and processes CAM billing for multiple centers in a fraction of the time required before.

With RealPage Accounting, bank reconciliations can also be completed with 100% accuracy on a daily, weekly or monthly schedule from downloads or manual entries to process multiple accounts in just a few hours.

With tenant documentation securely organized and easily accessible, owners stay connected with their properties through automatic notifications of tenant updates, and customized periodic financial reports ensure the latest data to drive timely decision making.

**For more information on leveraging RealPage Commercial solutions for your specific needs, contact us at 1-877-325-7243 or visit [realpage.com/commercial](https://realpage.com/commercial).**